

5:19 PM

12/15/03

Accrual Basis

Larry's Landscaping & Garden Supply Profit & Loss YTD Comparison

December 1 - 15, 2003

| | <u>Dec 1 - 15, 03</u> | <u>Oct 1 - Dec 15, 03</u> |
|--------------------------------|-------------------------|---------------------------|
| Ordinary Income/Expense | | |
| Income | | |
| Landscaping Services | 16,991.40 | 57,700.36 |
| Markup Income | 120.00 | 815.00 |
| Retail Sales | 89.37 | 383.03 |
| Service | 1,500.00 | 6,610.00 |
| Total Income | <u>18,700.77</u> | <u>65,508.39</u> |
| Cost of Goods Sold | | |
| Cost of Goods Sold | 1,777.46 | 4,220.25 |
| Total COGS | <u>1,777.46</u> | <u>4,220.25</u> |
| Gross Profit | 16,923.31 | 61,288.14 |
| Expense | | |
| Automobile | 50.00 | 738.05 |
| Bank Service Charges | 0.00 | 73.50 |
| Delivery Fee | -25.00 | 15.00 |
| Insurance | 545.00 | 1,635.00 |
| Interest Expense | 0.00 | 127.74 |
| Job Expenses | -420.00 | 2,427.25 |
| Mileage Reimbursement | 0.00 | 4.50 |
| Payroll Expenses | 5,563.84 | 28,733.60 |
| Professional Fees | 0.00 | 375.00 |
| Rent | 800.00 | 2,400.00 |
| Repairs | 0.00 | 45.00 |
| Tools and Misc. Equipment | 0.00 | 735.00 |
| Uncategorized Expenses | 0.00 | 0.00 |
| Utilities | 205.77 | 655.55 |
| Total Expense | <u>6,719.61</u> | <u>37,965.19</u> |
| Net Ordinary Income | 10,203.70 | 23,322.95 |
| Other Income/Expense | | |
| Other Income | | |
| Misc Income | 79.50 | 842.00 |
| Interest Income | 42.18 | 91.11 |
| Total Other Income | <u>121.68</u> | <u>933.11</u> |
| Net Other Income | <u>121.68</u> | <u>933.11</u> |
| Net Income | <u><u>10,325.38</u></u> | <u><u>24,256.06</u></u> |